Break-Even Calculator for Hiring a Commission Groomer

Inputs

- Fixed costs to support groomer (annual): _____
- Average price per groom: _____
- Groomer's commission rate (decimal, e.g., 0.40 for 40%):
- Other variable costs per groom (supplies, utilities):

Break-Even Formula Steps

Step 1: Calculate commission per groom ->

Selling price x commission rate = _____

Step 2: Calculate total variable cost per groom ->

Commission per groom + other variable costs = _____

Step 3: Calculate contribution margin per groom ->

Selling price - total variable cost = _____

Step 4: Calculate break-even grooms per year ->

Fixed costs ÷ contribution margin = _____ grooms/year

Step 5 (Optional): Convert to weekly target ->

Break-even grooms ÷ 52 = _____ grooms/week

Example (Filled In)

Fixed costs to support groomer (annual): \$5,000

Average price per groom: \$65

Groomer's commission rate: 0.40 (40%)

Other variable costs per groom: \$15



- Step 1: \$65 x 0.40 = \$26 commission per groom
- Step 2: \$26 + \$15 = \$41 total variable cost per groom
- Step 3: \$65 \$41 = \$24 contribution margin
- Step 4: \$5,000 ÷ \$24 = 208.33 (~209 grooms/year)
- Step 5: $209 \div 52 = -4$ grooms/week